

2016 BROKER COMMISSION SCHEDULE

Minuteman Health's Broker Commission Schedule for Massachusetts

Small Group (1-50 eligibles)

Subscribers Enrolled	New Business (First 12 months)	Renewal
1-9	\$20 per subscriber per month	\$10 per subscriber per month
10-50	3% flat*	3% flat*

Large Group (51+ eligibles)

New Business

3% flat*

Renewal

3% flat*

Individuals/Non-Group (subsidized and non-subsidized)

New Business

(Effective date through 12/31)

\$20 per subscriber per month

Renewal

(1/1 - 12/31)

\$10 per subscriber per month

Catastrophic Plans

New Business

\$10 per subscriber per month

Renewal

\$10 per subscriber per month

If you have any questions please contact your
Minuteman Health Sales Director or call 857-265-3333

- * Flat percent of premium commission payments are calculated on received premium
- Brokers are paid the same commission on and off the MA Health Connector
- Please refer to the Minuteman Health's Broker agreement for further information